

ID Management Services

Service offer



2020

managing
financial
institutions



A division of inspiring development

The company

We are a specialized management consulting company for banks and microfinance institutions (MFIs) operating in developing countries and emerging markets.

Key facts

Founded in 2014 by former senior executives with bank and holding company experience

Team: 50+ permanent staff

Central office located in Frankfurt, with regional teams on three continents

Service divisions:

-  Investments & Restructurings
-  Management Services
-  Banking for MSMEs
-  Finance & Financial Risk Management

Proven track record including more than 200 assignments in 40 countries for financial institutions and their investors

ID Management Services

We provide management services and support to banks and MFIs to facilitate new investments, help improve performance or manage successful turnarounds.

Our team

Experienced professionals who combine:

- a deep understanding of the operations of banks and MFIs
- the leadership skills to build teams, develop robust systems and deliver results

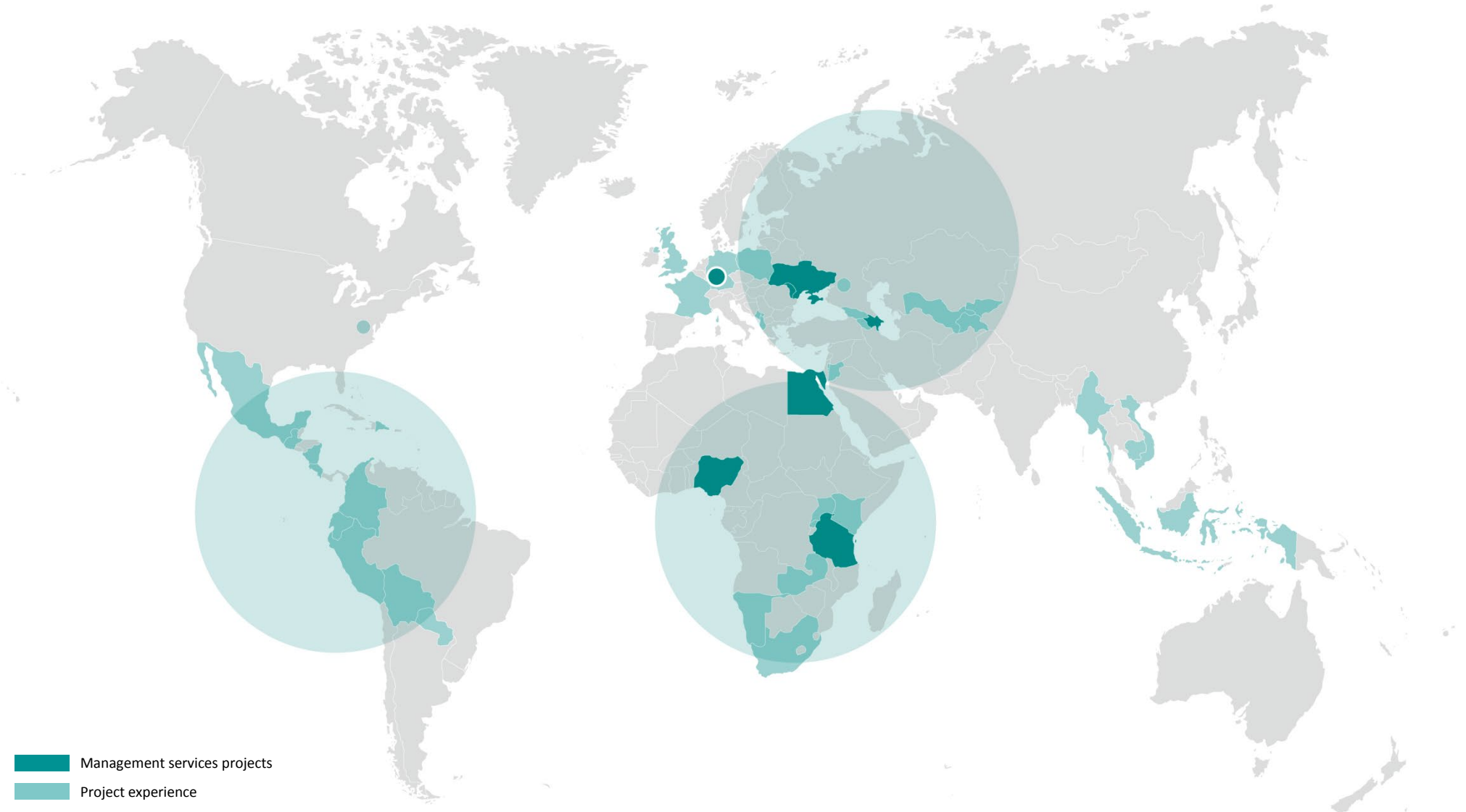
Our services

Management services

- Overall management of financial institutions
- Secondment of executive managers
- Guidance and expert support in all functional areas

Interim management and advisory

- Secondment of executive / senior managers to bridge capacity gaps
- Shadow management and management advisory services



- Management services projects
- Project experience
- Focus regions



Our services: Management services

As an operating partner for investors in banks and MFIs, we assume overall management responsibility for banks and MFIs in order to:

Facilitate new investments

- Identification of an investment target, due diligence analysis, development of a business plan
- Secondment of an executive management team
- Provision of functional support as part of know-how transfer and to boost capacity in specific areas

Manage turnaround situations

- In-depth analysis of the institution, preparation of a turnaround plan
- Secondment of executive management and guidance of local teams to implement agreed measures
- Strengthening of specific functional areas

Our managers

- Experienced senior and executive bank managers who are permanent employees of the company, accustomed to dealing with operational challenges in changing environments

Compensation structure

- A fixed management fee combined with a success-based incentive scheme

Contractual basis

- Management service agreement (MSA), with local employment contracts for seconded managers



Our services: Interim management and management advisory

Depending on the needs of our clients, we provide:

Interim management

- Secondment of senior or executive managers to bridge succession gaps
- Support for the induction and training of new managers
- Provision of additional functional support as requested

Shadow management

- Mentoring of newly hired or recently promoted senior/executive managers
- Mentoring combined with leadership training, if desired and appropriate

Management advisory

- Support for executive management teams during periods of change:
 - major efficiency enhancement programs
 - strategy change
 - institutional mergers



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Please contact us for:

- further information on our services and our approach
- an individual quote or service package that reflects your specific needs



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